

Montgomery County's Contracting Opportunities for Minority Businesses

Montgomery County is committed to ensuring that its contracting opportunities reflect the rich and growing diversity of the County's business community. The contributions of firms owned by minorities, women and disabled have strengthened our local economy and enhanced our quality of life.



To respond to our nation's economic downturn, in December 2008, I announced an aggressive plan of 11 action items to sustain the vitality of the County's business community. One of those items was my promise to overhaul the County government's procurement process. The County Council's approval of Revisions to Procurement Regulations (Executive Regulation 19-09AM) in March 2010 fulfilled this pledge and smoothed the process for businesses to respond to County contracting opportunities.

Montgomery County has expanded the recognized Minority, Female and Disabled-owned businesses (MFD) certifications to include five additional designations beyond the program administered by the Maryland Department of Transportation. These changes make it easier for MFD businesses to compete for County government contracts.

These are positive steps towards increasing our economic strength and vibrancy through diversity. Please take a few minutes to review the information in this brochure, visit the MFD website and pursue the contracting opportunities available to your business.

Isiah Leggett
Montgomery County Executive



Montgomery County's
Minority Business Program
255 Rockville Pike, Suite #180
Rockville, MD 20850

MONTGOMERY COUNTY'S



Connecting minority, female and disabled-owned businesses with government to build a strong and vibrant economy through diversity

Montgomery County's Minority Business Program

Montgomery County's Minority Business Program

attracts and assists certified minority firms in gaining access to prime contractor and subcontractor opportunities with County government agencies.

A minority, female, disabled-owned business is a firm that is at least 51% owned, controlled and managed daily by one or more persons of minority status. State, federal and county laws consider a minority person to be

- African American
- Hispanic American
- Asian American
- Native American
- Person with disabilities
- Female

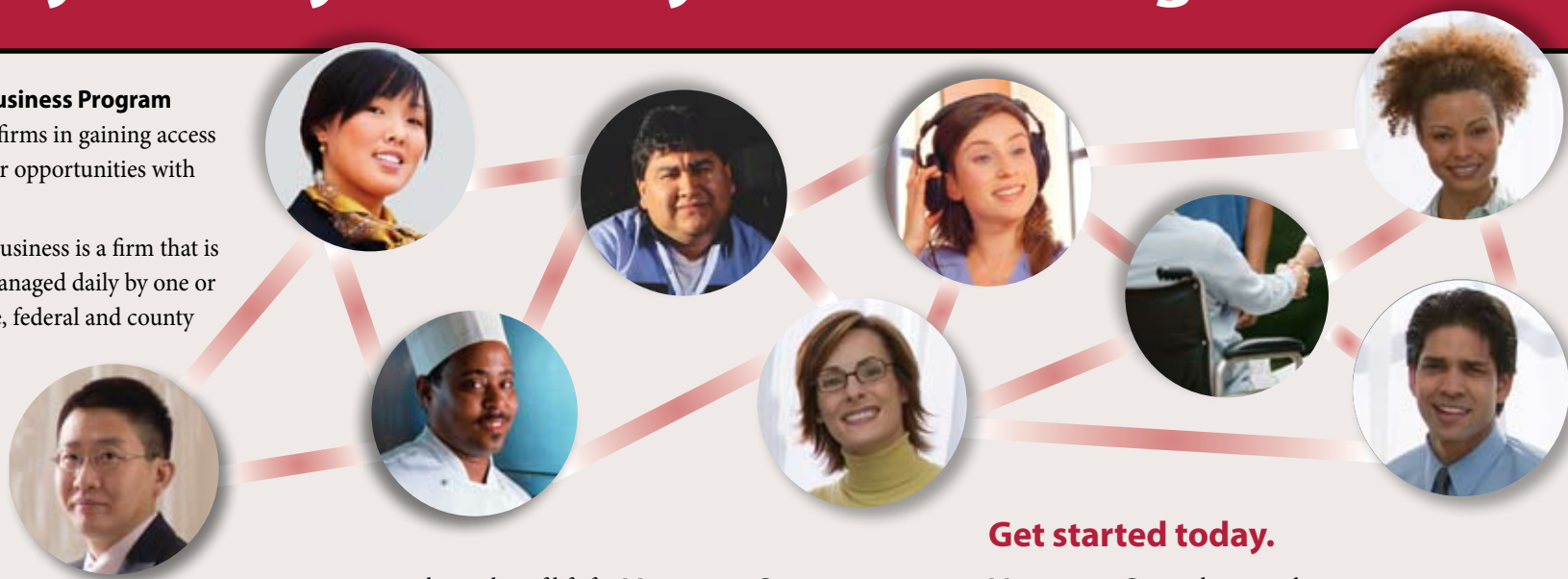
To participate in **Montgomery County's Minority Business Program**, a firm must be certified by one of the six agencies listed below.

The County's Procurement Regulations encourage departments and agencies to "actively and aggressively recruit certified MFD-owned businesses to provide goods, services (professional and non-professional) and construction services for the performance of government functions."

MFD-owned businesses contribute significantly to

improving the quality of life for Montgomery County residents. MFD-owned businesses also:

- Enhances to the contracting base supporting County projects
- Foster inclusive competition
- Empower businesses economically
- Build stronger businesses by creating jobs
- Bridge the gaps between business, government and communities
- Promote free enterprise and commerce



Get started today.

Montgomery County has an online, one-stop registration system for companies interested in providing goods, services and construction projects to the county agencies: the **Central Vendor Registration System**.

1. Go online to the CVRS: **www.mcipcc.net**, click on REGISTER and provide the requested information.
2. Indicate the NICP class/item codes for the products and/or services offered. A list of the codes is available on the CVRS website.
3. An email confirming successful registration will be sent when the registration process is complete.
4. Upload the firm's W-9 form and certification letter from one of the listed agencies during the registration process.

For more information:

Montgomery County Dept. of General Services
Office of Business Relations and Compliance
255 Rockville Pike • Suite #180 • Rockville, MD 20850
240-777-9912 • 240-777-9952 Fax
mfd@montgomerycountymd.gov

MINORITY CERTIFICATIONS ACCEPTED BY MONTGOMERY COUNTY

AGENCY	PROGRAM	WEBSITE
MD Dept. of Transportation	Minority Business Enterprise	www.mbe.mdot.state.md.us
VA Dept. of Small, Women & Minority Owned Business Program	Small, Woman & Minority	www.dmbe.virginia.gov/swam
Federal Small Business Administration	8(a) Program	www.dsbs.sba.gov
Women's Business Enterprise National Council	Women's Business Enterprise	www.wbenc.org
MD/DC Minority Supplier Development Council	Minority Business Enterprise	www.affilifate.nmsdc.org/mddc
City of Baltimore	Minority & Women's Business Opportunity Office	www.cityservices.baltimorecity.gov/mwboo

240-777-9912 • www.montgomerycountymd.gov/mfd